- 1. Model Im.main with all predictor variables, Linear Model
- 2. Initial checks of lm.main:
 - a. Adj. $R^2 = 0.3582$; Not the best
 - b. Residuals v. Fitted Plot; Not linear, fanning
 - c. QQPlot & Shapiro Wilk Test; Not normal, Failed with p-value = 2.013e-10
- 3. Model **glm.p.main** with all predictor variables, Poisson with log link
- 4. Initial checks of glm.p.main:
 - a. Goodness-of-Fit; Failed with p-value = 4.278675e-34
 - b. Check Overdispersion; check_overdispersion \rightarrow Overdispersion detected
- 5. plot(fitdist(Store\$customers, 'pois')); Shows evidence of more lower values than expected → Try different distribution
 - a. Only 1 zero count in response so not zero-inflated
- 6. plot(fitdist(Store\$customers, 'nbinom')); Looks okay
- 7. Model **glm.nb.model** with all predictor variables; Negative Binomial with log link
- 8. Initial checks of glm.nb.main:
 - a. Goodness-of-Fit; Passed with p-value = 0.2737936
 - b. Check Outliers; $abs(studentized residuals) > 3 \rightarrow None$
 - c. Check Leverage; hatvalue > $(3 * 5) / 110 \rightarrow Obs. 15, 94$
 - d. Check Influence; Cook's Distance > $F(.5, 5, 105) \rightarrow None$
 - e. Check VIF; all predictors okay (< 4)
 - f. Check Overdispersion; check_overdispersion \rightarrow No overdispersion detected
- 9. Confirm NB model fits better than Poisson:
 - a. LR test statistic = -2*(logLik(glm.p.main) logLik(glm.nb.main)) = 148.4815
 - b. $0.5 * \text{chi-square (df=1)} \rightarrow 1.861465\text{e-}34 \rightarrow \text{Strong evidence that the negative binomial model fits the data better than the Poisson model}$
- 10. Used stepwise regression (both directions) on all predictors and 2-way interactions
 - a. reduced.step model: units, income, compdist, storedist, compdist:storedist
- 11. Bonferroni-adjusted p-value from LR test for each predictor at 5% significance (.01)
 - a. compdist:storedist not significant (p-value = 0.0879754)
- 12. LRT between reduced.step and glm.nb.model; Significant with p-value = $0 \rightarrow$ keep reduced.step

- 13. Model reduced.manual.m1 with: units, income, compdist, storedist
- 14. Bonferroni-adjusted p-value from LR test for each predictor at 5% significance (.0125)a. all predictors significant
- 15. LRT between reduced.manual.m1 and reduced.step; Not significant with p-value = 0.08905502 → keep reduced.manual.m1
- 16. Compare AIC values; reduced.step smallest, but reduced.manual.m1 almost as small and simpler model
 - a. glm.nb.main = 693.2414
 - b. reduced.step = 691.0015
 - c. reduced.manual.m1 = 691.8929
- 17. Final model candidates
 - a. **final.m1** = reduced.step = units, income, compdist, storedist, compdist:storedist
 - b. **final.m2** = reduced.manual.m1 = units, income, compdist, storedist
- 18. Model requirement checks for final.m1:
 - a. Goodness-of-Fit; Passed with p-value = 0.2899502
 - b. Check Outliers; $abs(studentized residuals) > 3 \rightarrow None$
 - c. Check Leverage; hatvalue $> (3 * 5) / 110 \rightarrow \text{Obs. } 3, 15, 43, 94$
 - d. Check Influence; Cook's Distance > $F(.5, 5, 105) \rightarrow None$
 - e. Check VIF; compdist (10.44), storedist (10.07) not okay
 - f. Check Overdispersion; check_overdispersion \rightarrow No overdispersion detected
- 19. Scale compdist and storedist to create model final.m1.2
- 20. Model requirement checks for final.m1.2:
 - a. Goodness-of-Fit; Passed with p-value = 0.2899502
 - b. Check Outliers; $abs(studentized residuals) > 3 \rightarrow None$
 - c. Check Leverage; hatvalue $> (3 * 5) / 110 \rightarrow \text{Obs. } 3, 15, 43, 94$
 - d. Check Influence; Cook's Distance > $F(.5, 5, 105) \rightarrow None$
 - e. Check VIF; all predictors okay (< 4)
 - f. Check Overdispersion; check_overdispersion \rightarrow No overdispersion detected
- 21. Model requirement checks for final.m2:
 - a. Goodness-of-Fit; Passed with p-value = 0.2906951
 - b. Check Outliers; $abs(studentized residuals) > 3 \rightarrow None$
 - c. Check Leverage; hatvalue > $(3 * 4) / 110 \rightarrow Obs. 15, 30, 94$
 - d. Check Influence; Cook's Distance > $F(.5, 4, 106) \rightarrow None$
 - e. Check VIF; all predictors okay (< 4)
 - f. Check Overdispersion; check_overdispersion \rightarrow No overdispersion detected

- 22. Compare final.m1.2 and final.m2:
 - a. LRT; Keep simpler model with p-value = 0.08905502
 - b. AIC(final.m1.2) = 691.0015
 - c. AIC(final.m2) = 691.8929
 - d. AIC for final.m1.2 slightly smaller, but this model is more complex \rightarrow final model will be final.m2 = units, income, compdist, storedist
- 23. LRT between final model with saturated model; keep simpler model (final model) with p-value = 0.8882921
 - a. AIC(fill.model) = $708.1234 \rightarrow$ larger than AIC of final model (final.m2)
- 24. Scale all predictors in final model for useful interpretation of intercept
- 25. Interpret intercept and effects of all significant predictors (all the predictors)
- 26. Create a table of predictions for all min, mean, max predictor combinations (all are quantitative) $\rightarrow 3^{4} = 81$ predictions
- 27. Comment on unresolved problems